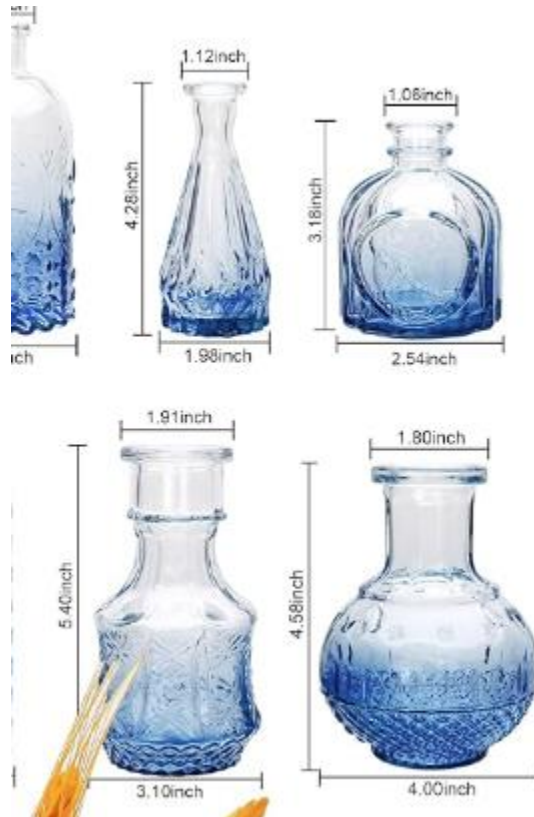


Bud Vase Replacement:

We are excited to share the success of the mini bud vases that launched on 1/13! We have sold through 40% of mini bud vase inventory and average 10 units per store per week. The mini bouquets have sold a record number of 20.6K units while the mini berry arrangements have sold ~7K units since launch.

Due to a recent influx in bud vase sales, we have identified a few alternative options to help your store through mid-April until the existing bud vases are restocked on Marketplace.



Below are the recommended links for blue bud vase purchases through Amazon. These options were specifically chosen because they have some larger sizes that will work for the berry arrangements. The skewered strawberries will only work in the vases that have an opening of 1.80inch or larger. The smaller vase openings will work for all of the floral arrangements. To give you some context, so far, on average, 20% of bud vase arrangements have been for the berry arrangements and 80% of orders have been for floral arrangements.

We recommend that you do not exceed \$3 USD/per bud vase for US and \$4 CAD/per bud vase for Canada purchases.

US:

[Amazon.com: Brajtt Navy Blue Flower Vase Set, Glass Bud Vase in Bulk Set of 8, Artistic and Cultural Flavor Mini Vases for Home Office Decor, Bedroom, Office, Living Room Decorations, Wedding : Home & Kitchen](#)

CANADA:

[Fixwal Set of 18 Blue Bud Vases for Flowers, Vintage Clear Glass Vases Small Vases for Centerpieces for Home Table Decor Rustic Wedding Decorations : Amazon.ca: Home](#)